



Print Management in Education

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How visible are you print costs?

- 70% of organisations have no idea how much print is costing them¹

- Establish a baseline



What's your priority?

Improved Staff and Student Experience

Paper Savings

Cost Reductions

Carbon Footprint Reduction

Less Burden on IT Resource



- Canon want you to print less on less devices
- MFD's or printers? What is the right answer?
- Balanced Deployment
- Ensure documents are printed on the optimum device
- Ratio's between 20 – 35 users to 1device
- Duplex / Mono output as standard
- Deliver faxes and documents electronically



Up to 40%

saving

On your print costs

Print Management

- Use a modular & scalable solution
- Universal Driver – reduce the burden on IT
- Works from Staff to Student to Print Room
- Secure Print – confidentiality and reduce wastage
- Job Ticketing
- Works across both PC's and Mac's
- Rules Based Routing – Authorization Workflow
- Detailed reports – what if?





- Jon Larsson – National Working Party / OGC Buying Solutions – FE Colleges
- Chair of the FE Reprographics Forum
- 32 MFP's, Uniflow with PIN, Secure Print, Money Loaders,
- Job Ticketing and Canon print room
- Standard default to mono duplex

36%
Savings

"Our costs and environmental impact have been reduced, the service team is very helpful and we have enjoyed good uptime."

"The contract team have a good understanding of NESOCOT and regularly review the service we receive, offering process improvements and advise us of new products at each review."

Jon Larsson - College Services & Procurement Manager, Chairman of the Further Education Reprographics Forum

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A further example...



FOR YOU, FOR THE FUTURE
FOR CORNWALL

- ✓ Desktop Devices reduced from 550 to 280
- ✓ Duplex Printing risen from 5.75% to 67% - (roughly 1000 boxes of paper per year saved)
- ✓ Colour printing reduced from 25% to 8% - (previously colour accounted for 60% of their print budget)
- ✓ Print jobs deleted at the device - 1st Quarter £19,500
- 2nd Quarter £25,000
- ✓ Installed across 7 campuses

To quote Steve Cant: IT Manager, Cornwall College. "In the initial 6 months of full implementation of the secure print using uniFLOW OM, 14% of jobs submitted were deleted at the MFDs delivering a £44,500 saving in print costs"

Key Factors for Success

- Choose a supplier with the scale, experience and expertise to fully deliver and continuously innovate an institute wide solution
- Establish a baseline
- Agree project roll out timescales and resources
- Consult with user groups
- Stay flexible and responsive through implementation and transition
- Maintain user communication to drive adoption
- Once implemented look for further areas to improve document processes

Thank you – Any Questions?



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We Speak Image

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